

# ACJ Customer Forum 2024

Airbus Corporate Jets

#2024

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TOULOUSE, 25-27 June

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**AIRBUS**

# LEADING THE FUTURE TOGETHER

# OUR MASTER OF CEREMONY

Q&A leader | Facilitator

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Marie **BELAVAL**

# Agenda

#	Topics	Speakers
Introduction	<b>Introduction</b>	Chadi SAADE
Business updates	<b>Sales update</b>	Vincent TESSIER
	<b>Programme update</b>	Vincent REYNES
	<b>Support update</b>	Regis BROUTÉE
	<b>LUMP</b>	Carmen TRIGO ROMERO Ester JARABA
	<b>CAB &amp; Sustainability</b>	Paula DAROCA ARCAS
Closing	<b>Q&amp;A</b>	Marie BELAVAL
	<b>Logistic &amp; event key information</b>	Marie BELAVAL





Chadi **SAADE**

*Head of ACJ*

# ACJ CUSTOMER FORUM 2024

INTRODUCTION

# Five key influencing trends

01

## Aviation 'with **border**'

*Geopolitical  
tensions, trade  
wars, local  
regulations  
challenging level  
playing field*

## The **Climate** challenge

*CO<sub>2</sub> new metric, climate  
adaptation risks, low  
carbon energy availability*

02

**Digital**  
transformati  
on & AI  
*Aircraft as a  
digital platform,  
connectivity.  
High  
Performance  
Computing  
(HPC)*

04

03

## Resource **scarcity**

*Race on talent, raw  
materials, circularity*

05

The end of  
the **duopoly**  
?

We sincerely thank our **Sponsors**

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**AMAC AEROSPACE**

**CAMP**



The Power of Flight



**CTT**



**JET AVIATION**  
A GENERAL DYNAMICS COMPANY



**Lufthansa Technik**



satcom direct®



**AIRBUS**



Benoît **DE SAINT-EXUPÉRY**

*Airbus Commercial Aircraft  
EVP Sales*

# A WORD FROM AIRBUS TOP EXECUTIVES

INTRODUCTION

# Agenda

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# SALES UPDATES

#SALES



Vincent **TESSIER**

*Head of ACJ Marketing*





# Airbus Commercial Aircraft

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End of April 2024



**24,017**

Aircraft sold

**400+**

Customers

**15,400**

Delivered

**AIRBUS**

# Aviation: An irreplaceable force

**4.5 billion**

passengers

**+48,000**

routes served  
globally

**+3,700**

airports with  
scheduled  
services


**82.5%**

cabin occupancy





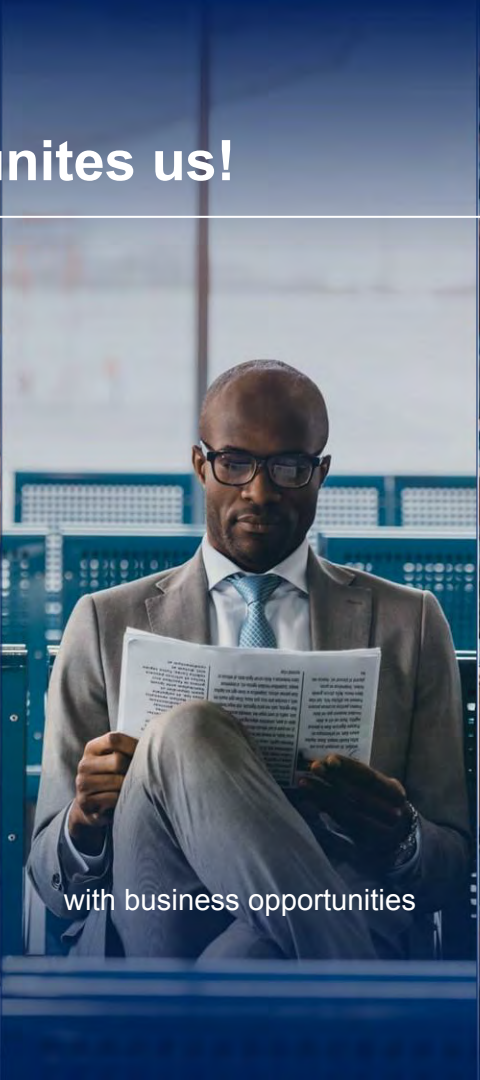
# Aviation is what connects and unites us!




with family and friends



with new cultures and horizons



with business opportunities



facing global issues  
together

**AIRBUS**

# Air traffic is resilient to crisis on the long term

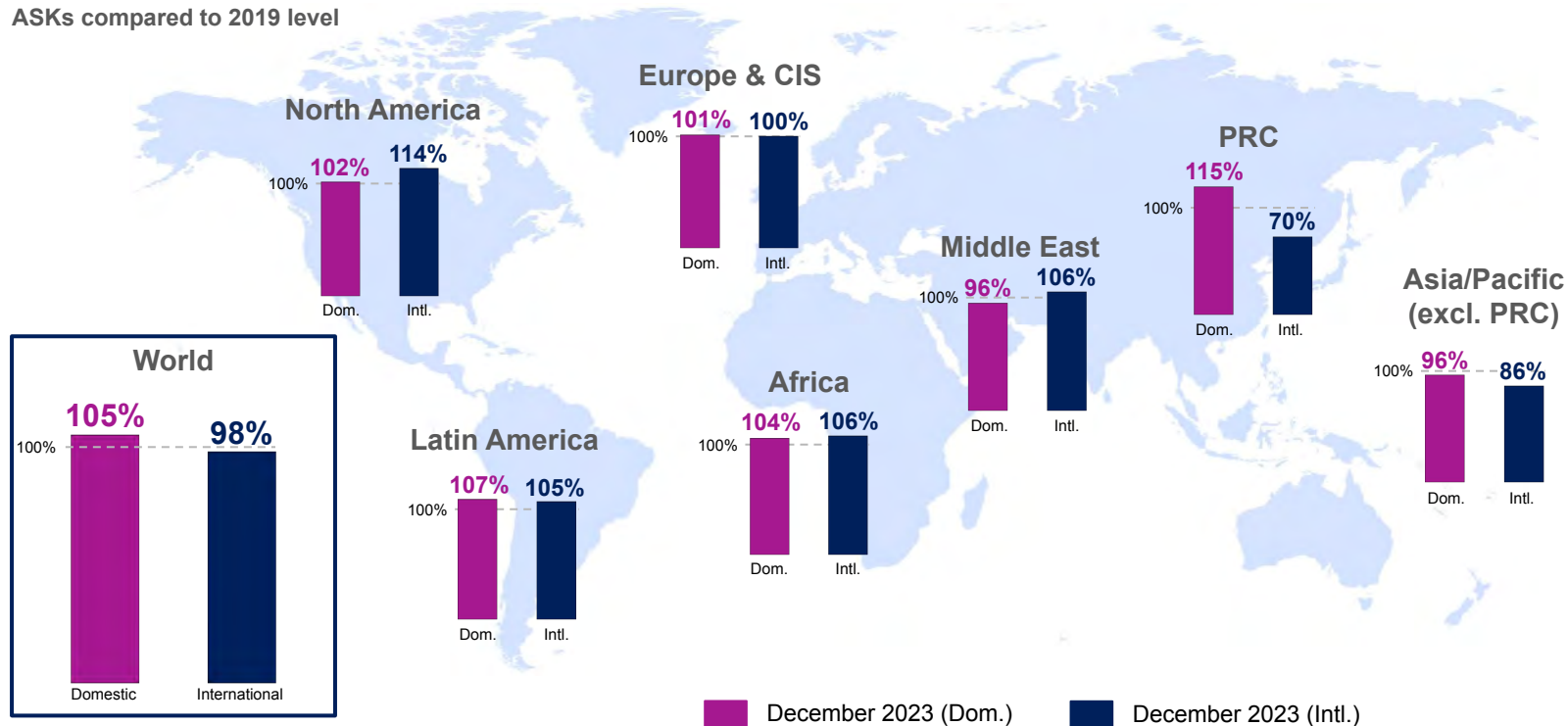
RPK = Revenue Passenger Kilometre  
Source: ICAO, Airbus GMF 2019  
Full year IATA 2020 actuals



# Traffic recovery globally achieved in Dec 2023

Source OAG, Airbus GMF

ASKs compared to 2019 level





# Demand for 40,850 new passenger & freighter aircraft over 2023-2042

Source: Airbus GMF 2023

Note: Demand for passenger aircraft above 100 seats & freighters with a payload above 10t

Typically Single-Aisle

**32,630** aircraft

**80%**

Typically Widebody

**8,220** aircraft (inc. 920 new-built freighters)

**20%**

Fundamentals for traffic remains:

World GDP +2.5% / World trade +2.9% / Middle Class +1.9 bn → +3.6% traffic CAGR 2019-2042

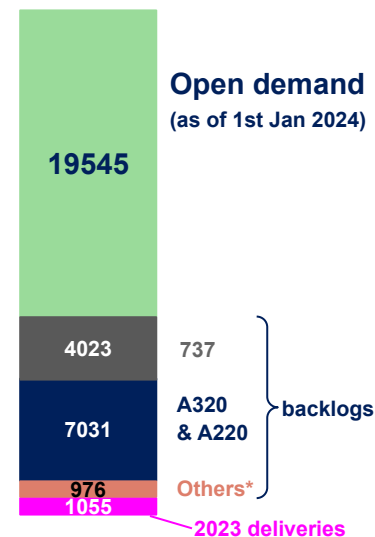
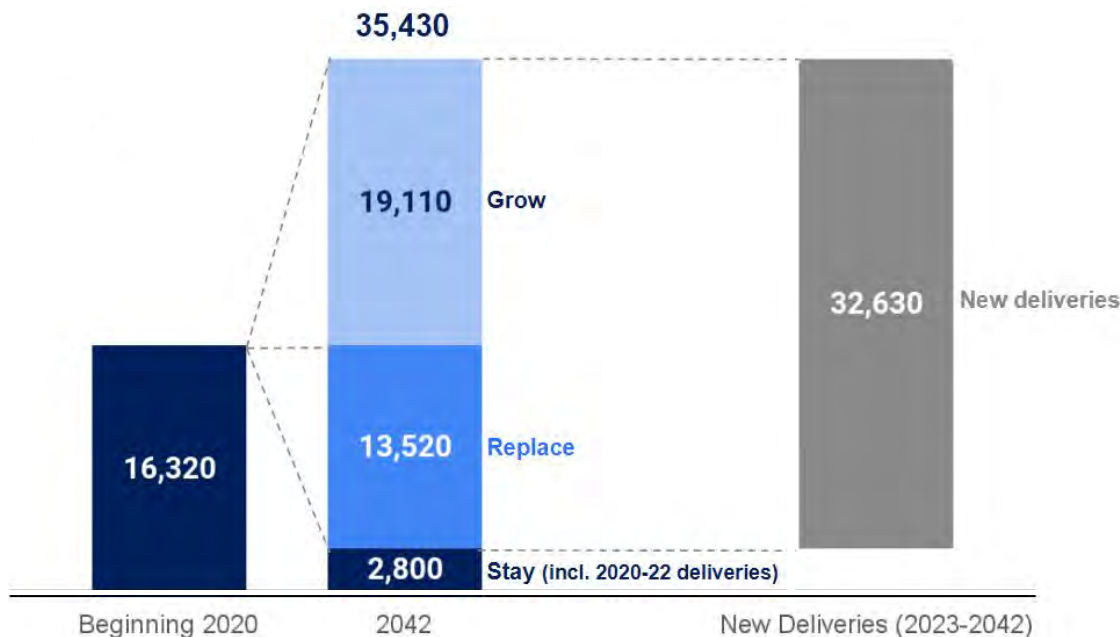


# 40% of SA demand over the next 20 years is already in backlogs

## Number of aircraft

Source: Airbus internal forecast, Cirium Jan 24

Notes: Passenger aircraft above 100 seats

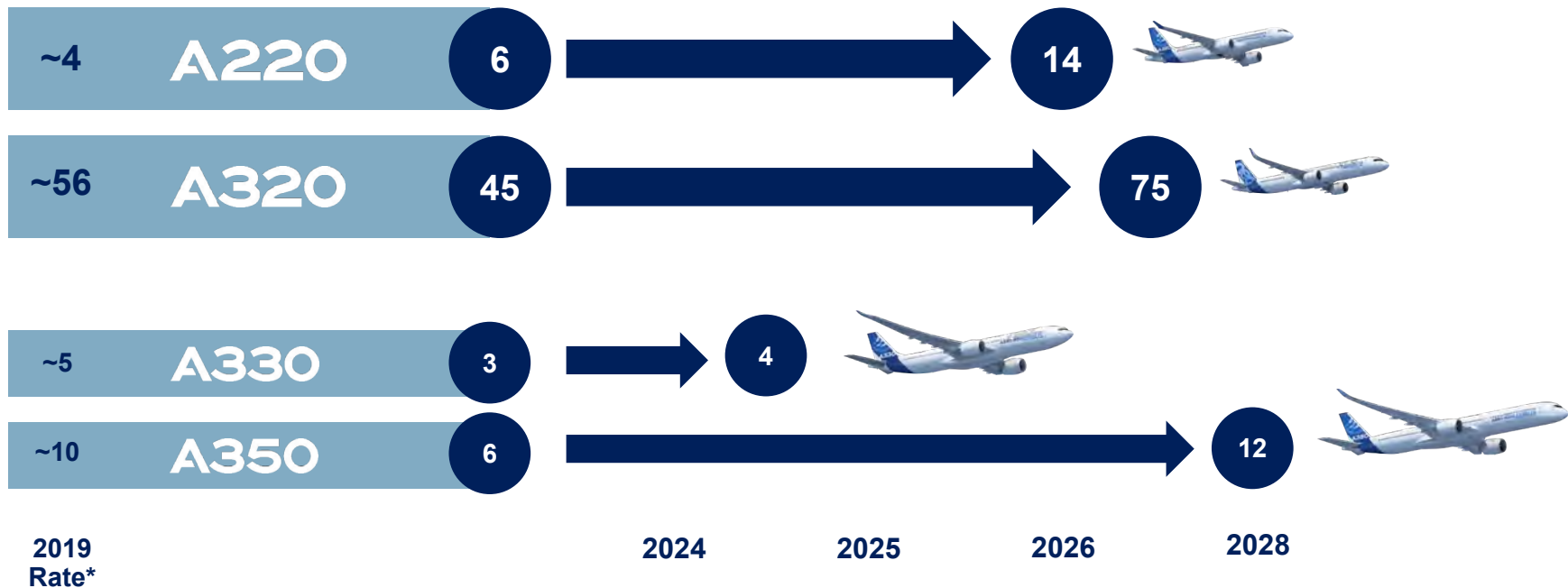


\*includes C919, MC21, EMJ, Tu-204

**AIRBUS**

# Airbus Family focus on ramping up

2024 update targeted production



# Sustainable growth

Source: Airbus, ATAG

## Progress since dawn of jet-age

CO reduced by **50%**

CO<sub>2</sub> reduced by **80%**

NO<sub>x</sub> reduced by **90%**

Noise reduced by **75%**

## Ambitious aviation industry goals

Cap CO<sub>2</sub> emissions from **2020**

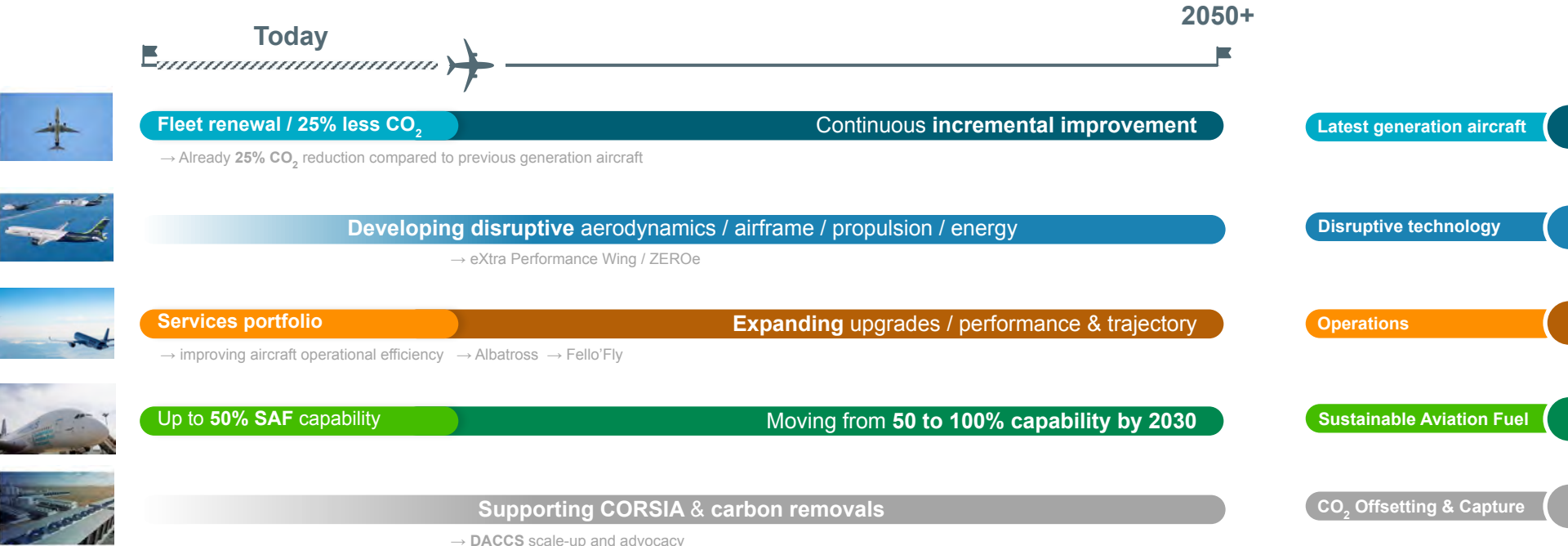
Reach net zero CO<sub>2</sub> emissions by **2050**



# Airbus is leading aviation decarbonisation

Acting on all levers

Source: Airbus GMF





**A220**



**A320neo**



**A330neo**



**A350XWB**



## Latest generation aircraft

- **Up to 25% lower unit fuel and CO<sub>2</sub>** vs. previous generation - across the entire Airbus Family
- Only 25%\* of passenger in-service fleet are latest generation aircraft
- A350F will be the first latest generation freighter on the market



**A220**



**A320neo**



**A330neo**



**A350XWB**



**ACJ TwoTwenty**



**ACJ 320neo**



**ACJ 330neo**



**ACJ 350**



## Latest generation aircraft

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# Continuous improvement



**A321 XLR**



**A350F**



**A350-1000**



## Operations & Infrastructures

- **Increased efficiency of the current fleet, by up to 10%, with a range of solutions**
- Upgraded aircraft systems
- Optimized flight trajectories
- Decarbonised on-ground operations
- Air Traffic Management

# fello'fly

Wake energy retrieval demonstrator



Inspired by  
the flight technique  
of migrating birds



Using air upwash  
to lift a follower aircraft



fello'fly project to prove  
safe technical and  
operational principles



Industry collaboration  
with airlines, Air Traffic  
Control providers  
& regulators



5% to 10%  
fuel savings  
on long-haul trips



Significant  
emissions reduction





Latest Generation  
Aircraft



Operations &  
Infrastructures



Sustainable  
Aviation Fuels



**Disruptive  
Technology**



Market-based  
Measures

## Disruptive technologies

- **Development, testing and maturity-based deployment of advanced technologies**
- Ambition to bring a hydrogen-powered aircraft to the market by 2035
- Hydrogen as a fuel for turbines, for electric motors via fuel cells and to produce SAF
- **Developing advanced solutions for hydrogen or kerosene fuelled aircraft** (aerodynamics / airframe / propulsion / hybridization)

together  
we are  
**Sustainable**

**AIRBUS**

# A380 multimodal platform

Two flight test demonstrators to mature future technologies



**Hydrogen combustion  
technology**



**Open Fan  
technology**

**AIRBUS**



# Introducing Airbus ZEROe

Concept aircraft

Turboprop



**<100**

Passengers



Hydrogen  
Hybrid Turboprop  
Engines (x 2)



**1,000+nm**

Range



Liquid Hydrogen  
Storage & Distribution  
System

Blended-Wing Body



**<200**

Passengers



Hydrogen  
Hybrid Turbofan  
Engines (x 2)



**2,000+nm**

Range



Liquid Hydrogen  
Storage & Distribution  
System

Turbofan



Technology  
& Design

**AIRBUS**

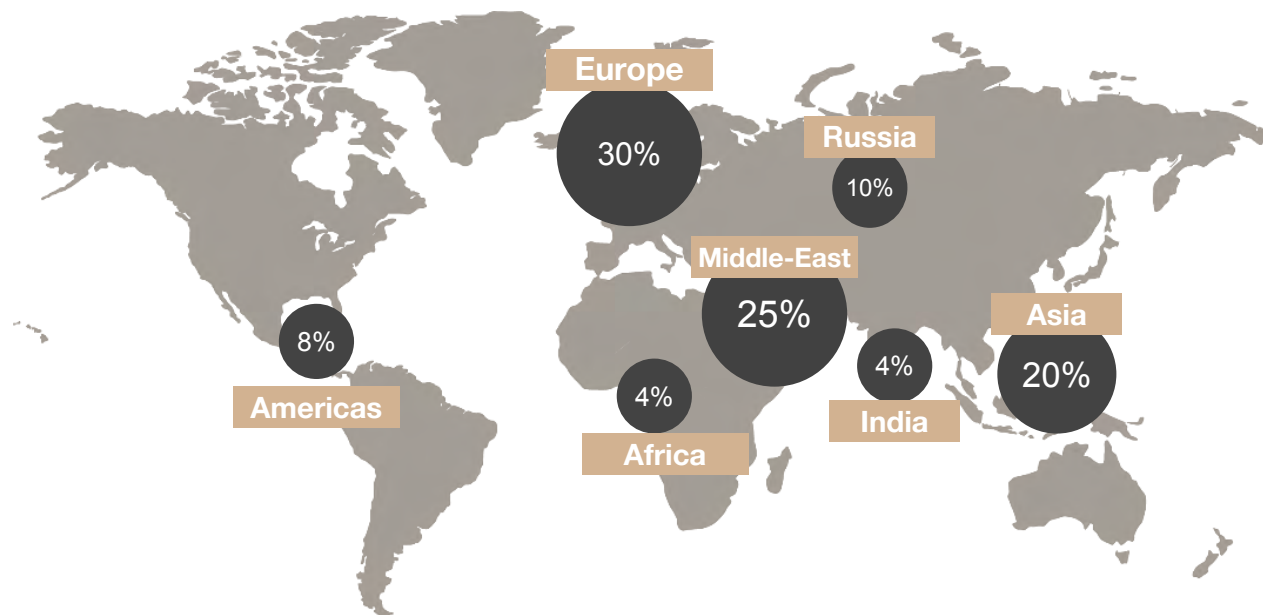


Airbus  
Corporate Jets

**Fleet  
& product line  
outlook**



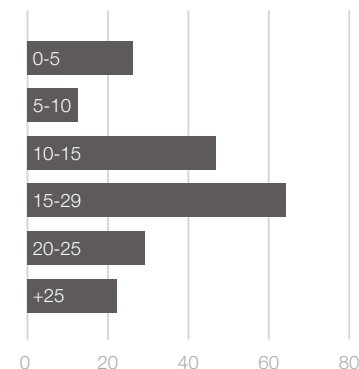
# ACJ fleet: more than 200 aircraft



**57% fleet**

↳ 15 years old

*Fleet age*



## > Fleet outlook



**2** Aircraft in service  
50% Asia / 50% Middle-East  
**100% private**

## > What does it offer?



### **73m<sup>2</sup> cabin space**

Widest and tallest cabin  
Up to 3x more cabin space



### **Pioneering technology**

40% advanced materials  
Latest engines & aerodynamics



### **5,650nm range**

Fly non-stop to major cities  
London > Los-Angeles / Dubaï > Tokyo



### **1/3rd lower operating costs**

+ Better value retention  
+ More Space for charter revenue



ACJ TwoTwenty  
X-large Bizjet  
A unique value proposal

**AIRBUS**

## > Fleet outlook



**144** Aircraft in service  
**30% Europe** / 25% Middle-East / 20% Asia  
**48% Govt** / 31% Private / 21% Corporate

## > What does it offer?



Up to **96m<sup>2</sup> cabin space**  
Widest and tallest cabin  
Up to 20% cabin relative humidity



### Pioneering technology

Native Fly-by-wire  
Latest engines & aerodynamics



More than **6,000nm range**  
London > Los-Angeles / Dubai > Tokyo



### Lower operating costs

Better value retention  
99.9% Operating Reliability



## ACJneo

(ACJ319neo/ACJ320neo)

New Generation reference  
to upgrade ageing fleet

AIRBUS

## > Fleet outlook



**20** Aircraft in service

**30% Europe** / 25% Middle-East / 25% Americas

**75% Govt** / 15% Private / 10% Corporate

## > What does it offer?



Up to **243m<sup>2</sup> cabin space**

Widest and tallest cabin

Quietest cabin in its class



**Pioneering technology**

64m new, extended, wing span

Latest engines & aerodynamics



**10,400nm range**

Up to 21h Flight time

Non-stop to all major cities



**Lower operating costs**

12% to 25% lower fuel burn vs. previous generation

99% reliability



# ACJ330neo

Lowest cost widebody

# AIRBUS

## > Fleet outlook



**2** Aircraft in service  
100% Europe  
100% Govt

## > What does it offer?



### Up to **308m<sup>2</sup>** cabin space

6000ft cabin altitude, 8 temperature zones  
Quietest cabin in its class  
EasyFit for easier cabin completion



### Pioneering technology

70% advanced materials  
Latest engines & aerodynamics



### **11,100nm** range

Up to 22h Flight time  
Non-stop to all major cities



### **Lower operating costs**

25% lower fuel burn vs. previous generation  
99% reliability



**ACJ350**  
The flagship  
Utmost range & space

**AIRBUS**



# Key takeaways

#SALES

- ↳ Aviation is a needed force connecting people, businesses and global forces
- ↳ Aviation has well rebounded from COVID but capacity still lags behind demand → strong demand
- ↳ Market dynamics and sustainability targets drive the need for new generation aircraft
- ↳ ACJ family is fully part of this new generation of aircraft



- ↳ Newer, more efficient ACJ + early adoption of SAF are enablers for sustainable operations

# PROGRAMME UPDATE

#PROGRAMME



Vincent **REYNES**

*Acting Head of ACJ Programme*

# ACJ Single Aisle and Wide Body Families

01

## Single Aisle

Deliveries ramping-up, PW 29K certified,  
Standard specification updated

02

## Wide Body

Maintaining steady deliveries

03

Expected **increasing deliveries and demand** at the outfitting for 2026

# A350 | Easyfit has proven its added value



↘ **3 aircraft already converted**

## Benefits confirmed by outfitters

Reduce costs  
& lead time  
of cabin  
conversions

Simplify  
work

Reduce dependency  
with OEM design  
office



# ACJ TwoTwenty | Ramping up & maturing

**2 A/Cs now in  
service with close  
to 1000 fh**



## **Gaining knowledge of A/C performance**

Smooth entry into service, comfort,  
fuel efficiency, operating costs

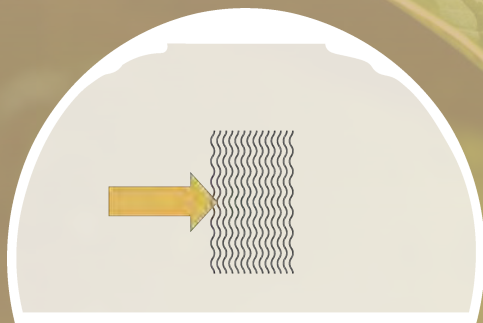
## **Enlarging in-service support & offering**

MRO network expansion, FHS &  
Engine programme solutions

## **Improving & enriching the product**

Corporate layout now available,  
options implemented along customer  
selection, enriched connectivity  
solutions upcoming

## New developments to increase comfort



- └ **Humidification system**  
Available for all ACJ Family



- └ **3 zone temperature**  
Under study for A320 FAM

# OAB | Working for you together with our qualified outfitters

↳ Main areas of focus



**Improving Obsolescence management**



**From LUMP to MPD-S**



**Enabling SAF at Outfitting**

**+** Extending cooperation agreements beyond ACJ turnkey solutions

# Key takeaways

- ↙ ACJ deliveries increasing with **great opportunities expected** for 2026
- ↙ **Smooth EIS** of the ACJ TwoTwenty which keeps on ramp-up and maturing, and **enlarging the offering**
- ↙ **Comfort solutions being enlarged** with humidification system and studying 3rd temperature zone on SA
- ↙ ACJ and outfitters listening to you and working together to **answer at best your concerns and needs**



#PROGRAMME



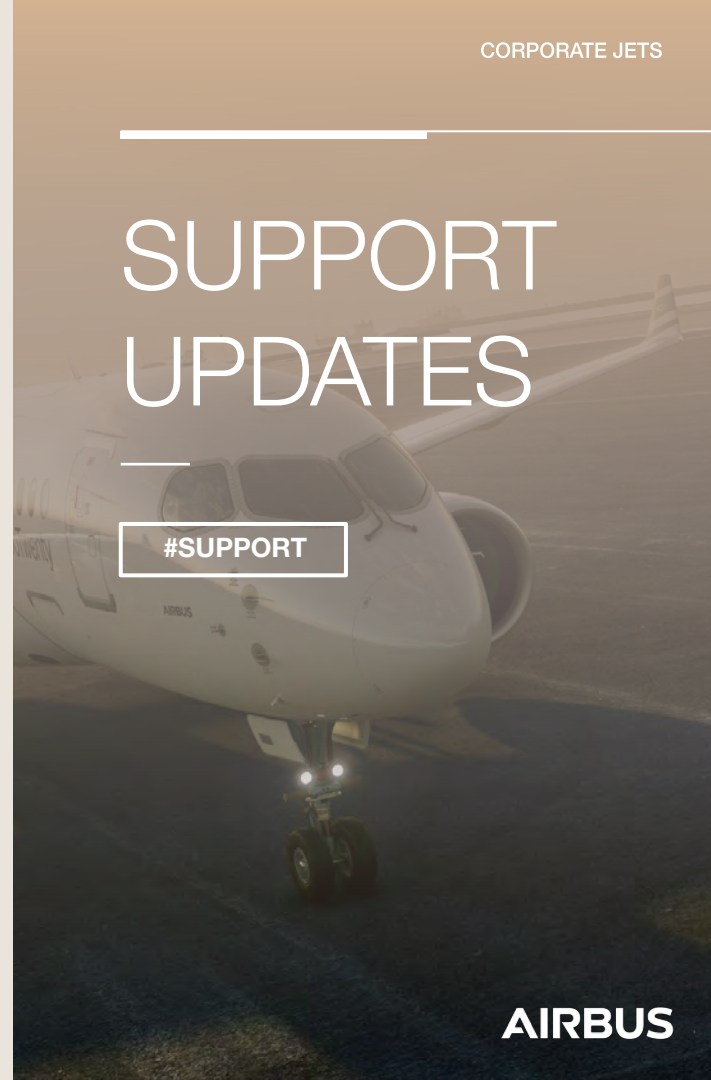


Régis **BROUTÉE**

*Head of ACJ Customer Support  
& Services*

# SUPPORT UPDATES

#SUPPORT



**1**

OUT OF

**5500**

**1**

OUT OF

**5500**

**AOG**



**FH**





**1 reported ACJ AOG\***  
out of every  
**5500 Flight Hour in 2023**

\*FOD included



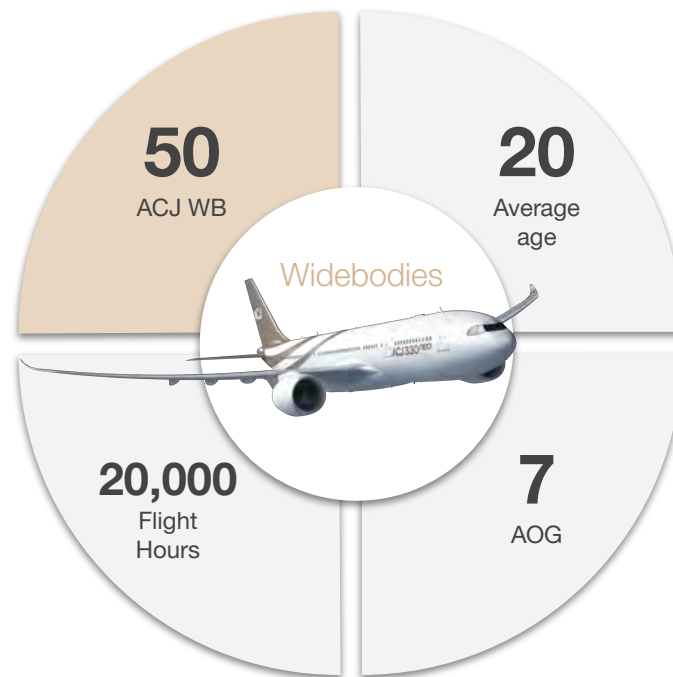
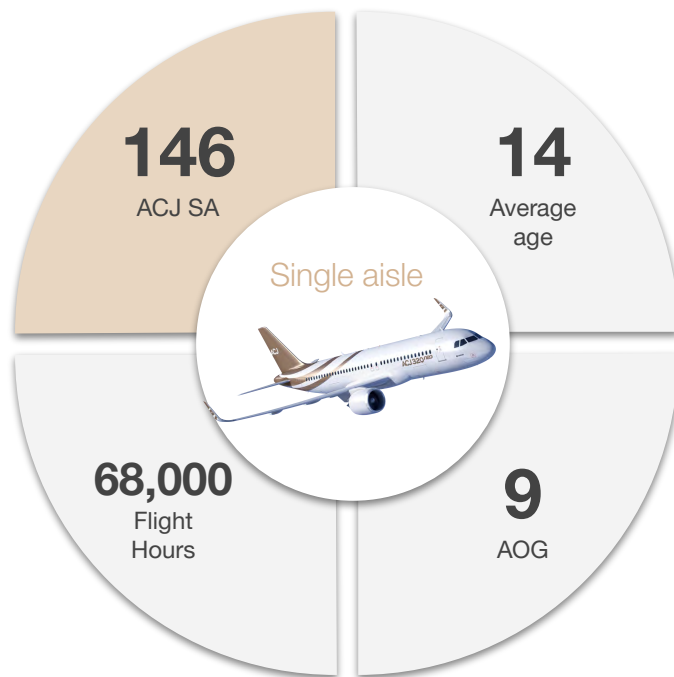
# ACJ fleet overview (2023)

**196**

Aircraft\*

**94**

Operators



\*Number of active aircraft with reported flight in 2023

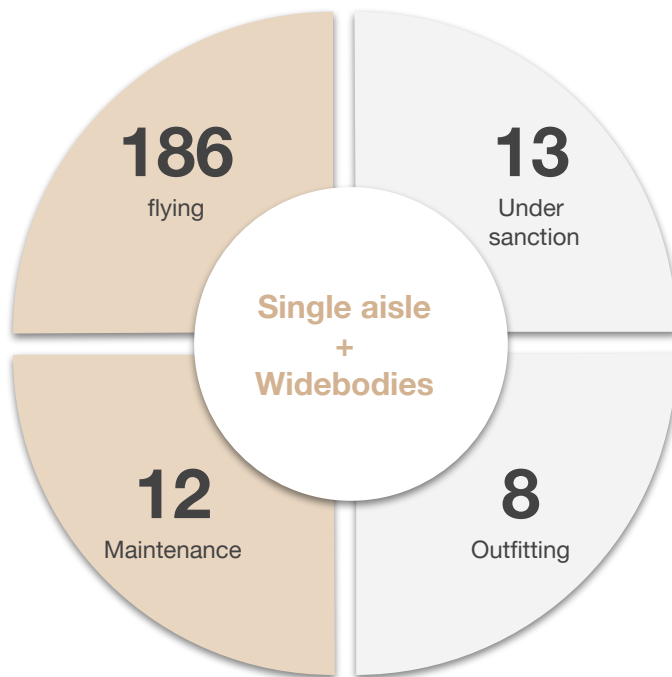
# ACJ fleet overview (May 2024)

**198**

Aircraft\*

**94**

Operators



**36,000**

Flight Hours

**15,000**

Flight Cycles

**5**

AOG (incl. 3 FOD)

\*Number of active aircraft with reported flight in 2024

**We listened  
to you  
through the  
CSIP, CAB,  
visits**

↳ **Main areas of focus reported**

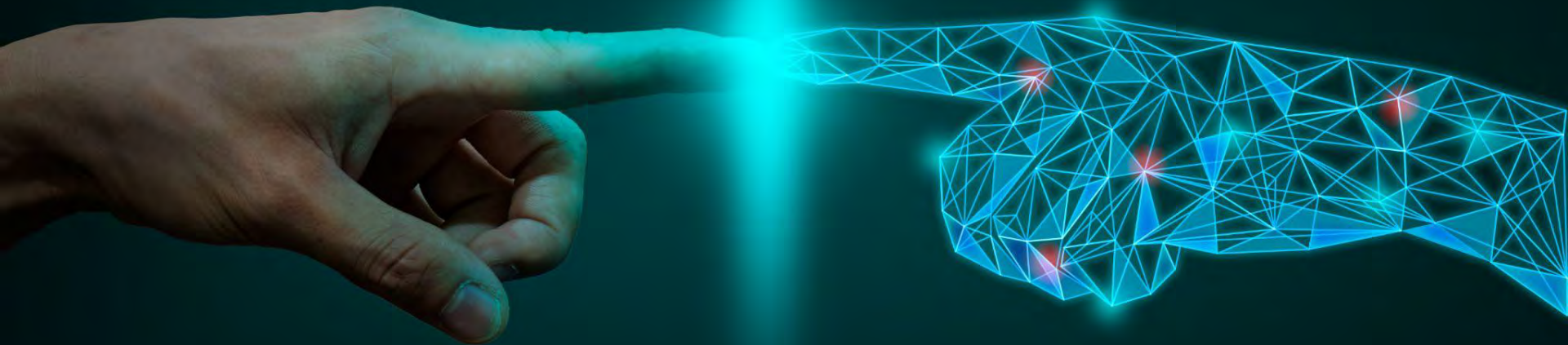


**Specialists will be here during the  
TechForum tomorrow**

**ACJ LUMP  
(Low Utilisation  
Maintenance Program)**

We want to **improve our support** further

---



Physically



Digitally



By **being physically closer** to you

01

**ACJ Service  
Centre  
Network:**  
Increase  
footprint in  
Asia +  
candidate in  
Europe



## KEY MESSAGES FOR YOU

- Anticipate slots booking
- Prepare well in advance (6 months) for heavy checks
- Don't hesitate to involve ACJ team for heavy checks preparation

# By **being physically closer** to you

---

01

**ACJ Service  
Centre  
Network:**

Increase  
footprint in  
Asia +  
candidate in  
Europe

**Singapore support  
office** opening

02

03

Regular **visit at MROs**  
during maintenance  
**checks**

Joint  
customer  
visit  
**CSD**  
+ **C4YOU**

04

05

New  
Airbus  
**Customer  
Care Centre**

## And **improve our digital** connection

---



### ***Expected data***

FH, FC, unscheduled removal parts,  
maintenance reports, reliability reports

1

### **Data collection**

Sharing your data will enable us to move forward.

2

### **ACJ analysis**

Results analysis to find recurrent problems and solutions.  
ID Card creation for each MSN to improve aircraft knowledge and adequate support.

3

### **Published results**

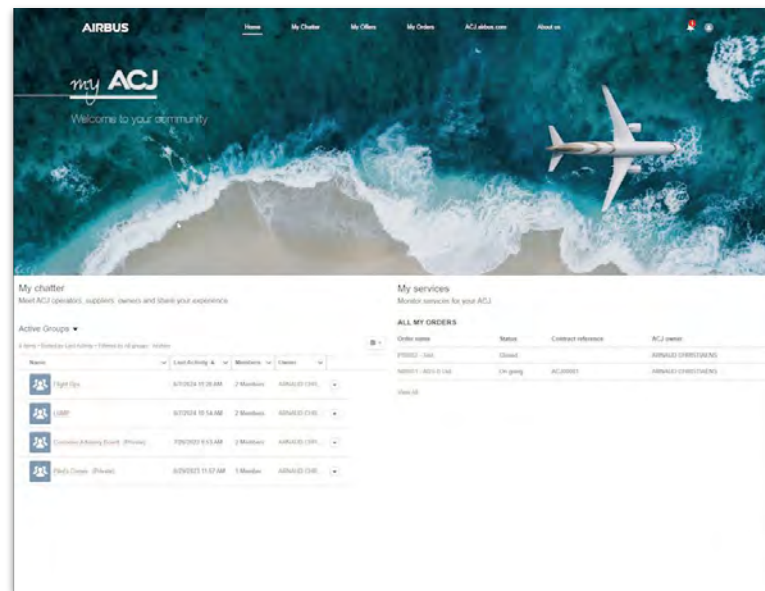
Regular reliability analysis.

And **improve our digital** connection



**The new ACJ operators digital forum**

- Exchange with the ACJ operators community on in-service topics
- Access to the latest status of your services offers and delivery especially on the upgrades



# Key takeaways

- ↘ ACJ fleet is **highly reliable**.
- ↘ We have **listened** to your recurrent area of concerns and we will **address** them with Airbus specialist during the TechForum.
- ↘ But we want to improve our support:
  - ◆ **Physically**: more proximity
  - ◆ **Digitally**: data collection & MY ACJ



#SUPPORT





Carmen **TRIGO**

*ACJ Customer Support Director*



Esther **JARABA**

*Maintenance Program Optimization*

# LUMP A320 FAM Low Utilization Maintenance Program

#SERVICES

# LUMP ACJ320

**Low  
Utilization  
Maintenance  
Program**

Optimized  
intervals  
MPD for ACJ

**ACJ320 LUMP**

***Publication  
by Nov 24***



**Line → 1 per month**

**MRO visit → 1 per year**



# LUMP Achievements

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# LUMP Achievements

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## Line

→ Escalated to **1 MO**

→ **Tyre Pressure Check**  
*: to be included in  
Training for pilots*



# LUMP Achievements

---

## Line

- Escalated to **1 MO**
- **Tyre Pressure Check**  
*: to be included in  
Training for pilots*

## PARKING



- Periodic Checks  
from 7 to **15 Days**
- Optimized  
Procedures for ACJ



# LUMP Achievements

---

## Line

- Escalated to **1 MO**
- **Tyre Pressure Check**  
: to be included in  
*Training for pilots*

## Light (A)

- Escalated from 6 MO  
to **1 YE**
- **1A check SAVED**  
per year

## PARKING



- Periodic Checks  
from 7 to **15 Days**
- Optimized  
Procedures for ACJ

# LUMP Achievements

---

## Line

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per year

## PARKING

- Periodic Checks  
from 7 to **15 Days**
- Optimized  
Procedures for ACJ

## Base (C)

- **40%**  
escalated to 4 YE
- Out Of Phase escalated  
to Yearly check



# Collaboration | Thanks to you

ACJ320 LUMP

Customers

ACJ

AIRBUS



# Optimization for ACJ exercise

## ACJ320 LUMP

**+300**

Tasks Analyzed

**+3000**

Engineering hours

**80**

Airbus Engineers

**5**

Countries

**2**

Maintenance  
Focus Group organized



# New Airbus policy | Very Low Utilization

## ACJ320 LUMP

### ACJ



- ~ 150 ACJ320 FAM
- Limited** data
- Analysis based on operations impact

### AIRBUS



- ~ 11 000 A320 FAM
- Analysis based on **data**
- FH/FC per year

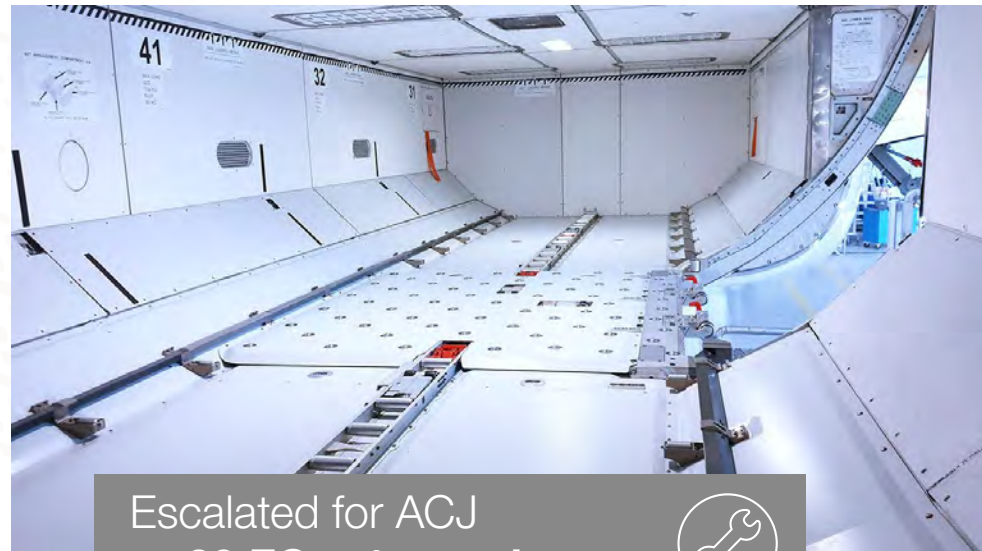


## Example | Cargo loading

ACJ320 LUMP



Maintenance task  
at 10 days



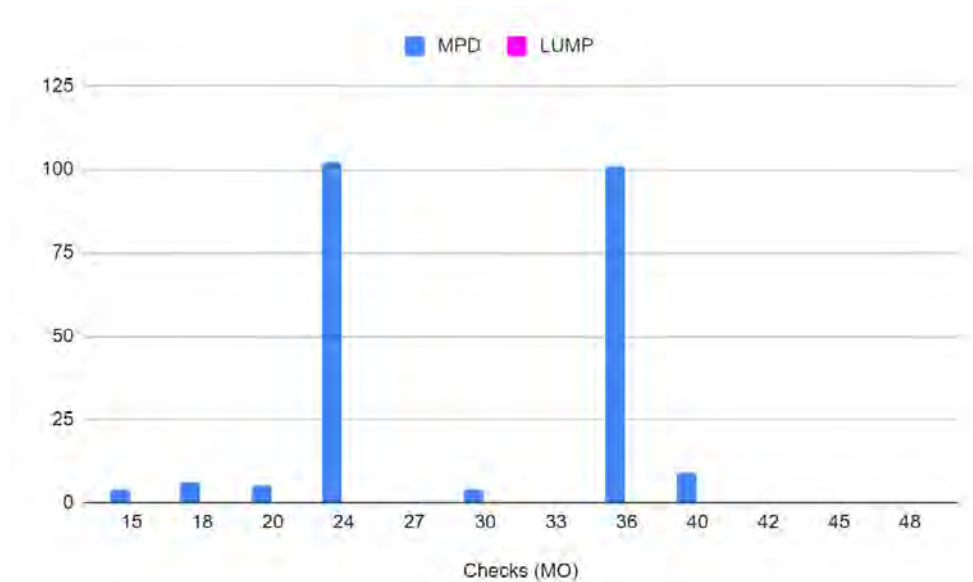
Escalated for ACJ  
to 20 FC ~ 1 month



## ACJ320 LUMP | Targets

## BASE (C)

MRO visit → 1 per year

Base maintenance tasks  
& OOP**48 Mo**  
& next yearly visit

# ACJ320 LUMP | Targets

## BASE (C)

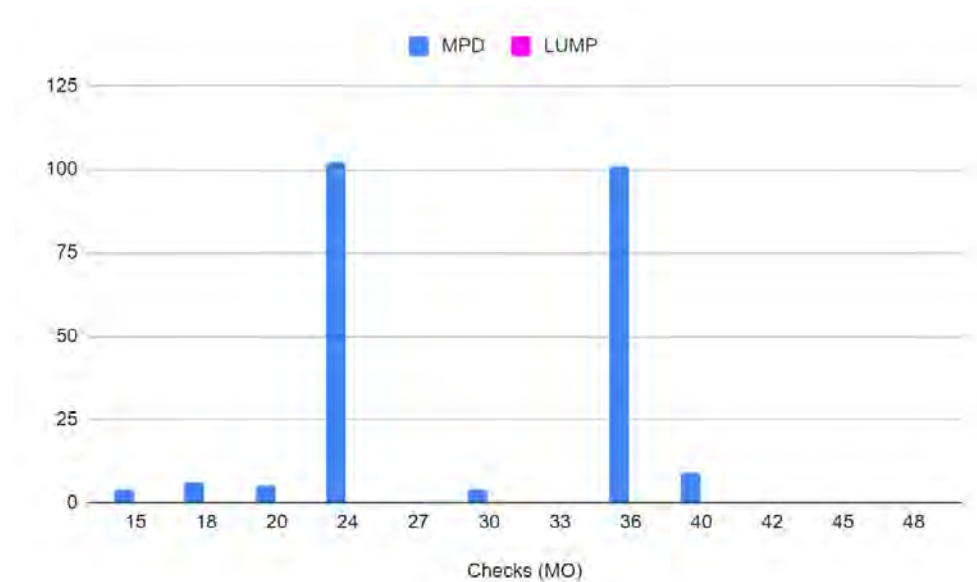
MRO visit → 1 per year

Base maintenance tasks  
& OOP



**48 Mo**  
& next yearly visit

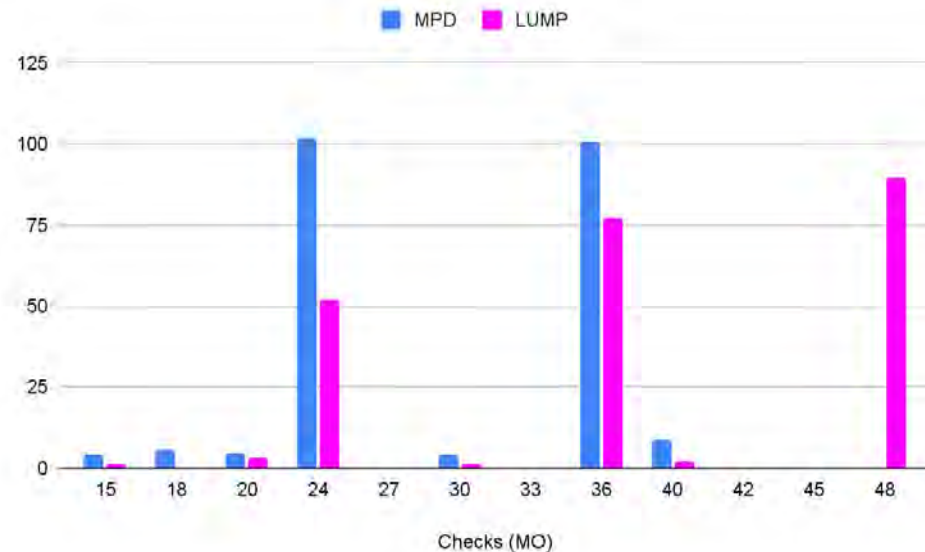
**+200** Tasks  
analyzed



ACJ320 LUMP | Targets

BASE (C)

MRO visit → 1 per year

Base maintenance tasks  
& OOP→ **48 Mo**  
& next yearly visit**+200** Tasks  
analyzed**60%** escalated↳ **40%** to 48 MOOut Of Phase  
Escalated to Yearly Check

ACJ320 LUMP | Targets

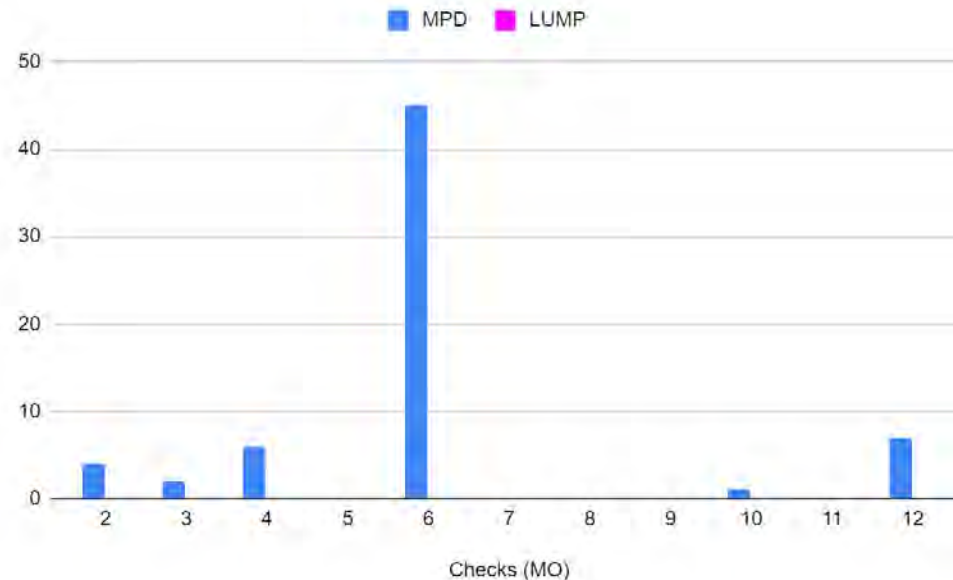
LIGHT (A)

MRO visit → 1 per year

6 months  
& OOP

1 year

70 Tasks  
analyzed





## ACJ320 LUMP | Targets

## LIGHT (A)

MRO visit → 1 per year

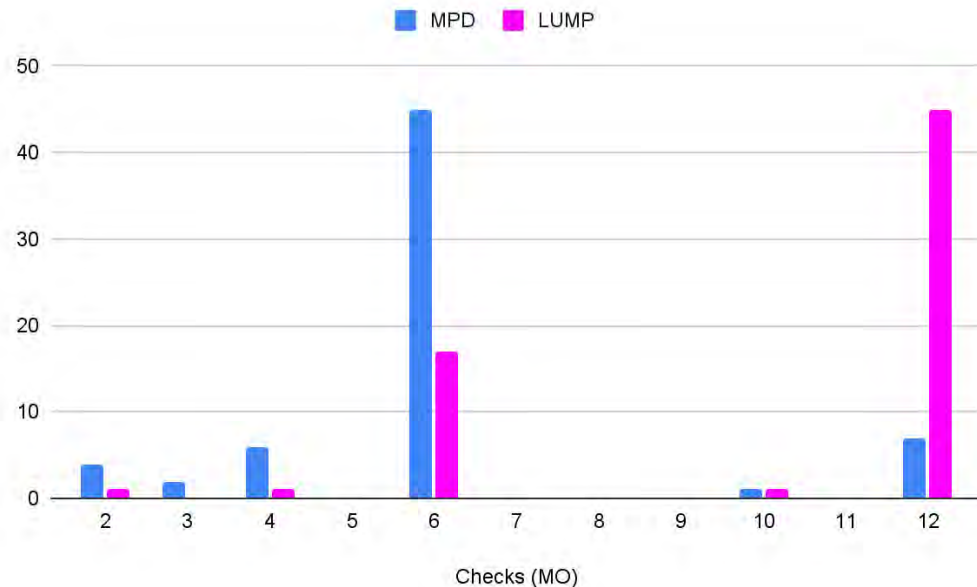
6 months  
& OOP

1 year

70 Tasks  
analyzed

64% escalated

Remaining **Out Of Phase**  
can be done in **Line**



## ACJ320 LUMP | Targets

LINE &amp;

PARKING

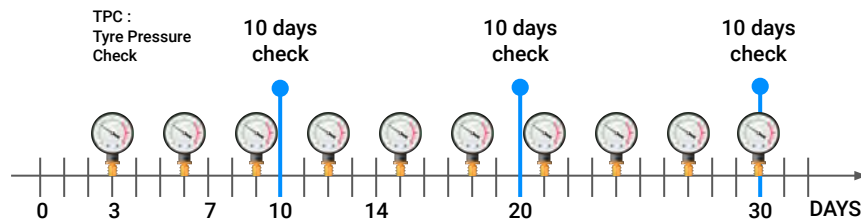


Line → 1 per month

10 days



1 month



## ACJ320 LUMP | Targets

LINE &amp;

PARKING

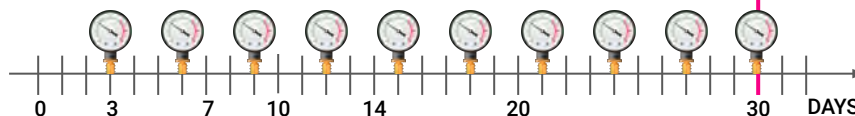


Line → 1 per month

10 days



1 month

TPC :  
Tyre Pressure  
Check1 month  
check10 Days escalated **to 1 MO**Line: **Elementary tasks**→ To be included in Training for **pilots**

## ACJ320 LUMP | Targets

LINE &amp;

PARKING

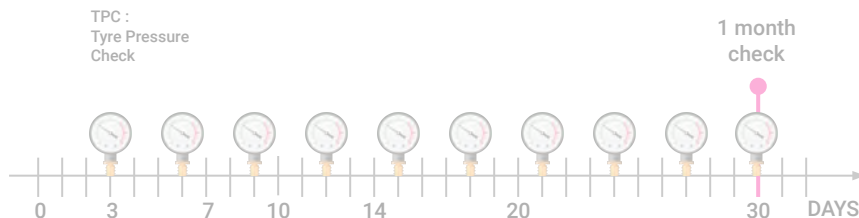


Line → 1 per month

10 days



1 month



PARKING

7 days  
check7 days  
check7 days  
check7 days  
check10 Days escalated **to 1 MO**Line: **Elementary tasks**→ To be included in Training for **pilots**

## ACJ320 LUMP | Targets

LINE &amp;

PARKING

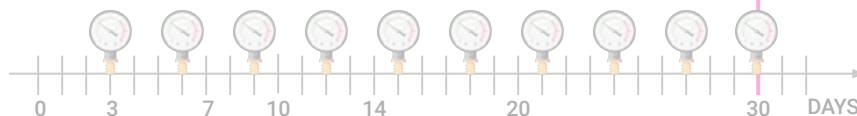


Line → 1 per month

10 days



1 month

TPC :  
Tyre Pressure  
Check1 month  
check

PARKING

15 days  
check15 days  
check

10 Days escalated **to 1 MO**

Line: **Elementary tasks**

→ To be included in Training for **pilots**

PARKING Periodic Checks  
escalated from 7 **to 15 Days**

Parking **Elementary tasks**

→ To be included in Training for **pilots**



# Maintenance Focus Group (MFG)

ACJ320 LUMP



**MGF #1** | NOV 23



**MGF #2** | APR 24

**60 participants**



**23 ACJ Operators  
& MROs  
& Outfitters**

**3  
days**

SHARE  
LISTEN  
ACT

# CONCLUSION LUMP

by Nov 2024

---

## Line

- Escalated to **1 MO**
- **Tyre Pressure Check**  
: to be included in  
*Training for pilots*

## Light (A)

- Escalated from 6 MO  
to **1 YE**
- **1A check SAVED**  
per year

## PARKING



- Periodic Checks  
from 7 to **15 Days**
- **Optimized**  
Procedures for ACJ

## Base (C)

- **40%**  
escalated to **4 YE**
- **Out Of Phase** escalated  
to **Yearly check**



Paula **DAROCA**

*Business Transformation  
& Digitalization*

# Customer Advisory Board & Sustainability

#CHALLENGES & PRIORITIES

# ACJ Customer Advisory Board

CAB

---



# 01

# ACJ Customer Advisory Board - Work done 2022-24

Support	Outfitters & Products	Sustainability	Miscellaneous
LUMP	Cabin Obsolescence	SAF Coalition	Simplified PA
Adv SB	1st ACJTwoTwenty Airstairs	Sustainable Cabin Options	my <b>ACJ</b>
Parking Procedures	ACJ320 Range Increase	Airbus Foundation	
Mandates communication	1st SmartLifi Monitor	EU Fit for 55	
Supplier Support	OAB visibility		
CAMP performance	Cabin Services		
Satair solutions	1st Humidifier		
HUD training			



# ACJ Customer Advisory Board - Work done 2022-24

Support	Outfitters & Products	Sustainability	Miscellaneous
LUMP	Cabin Obsolescence	SAF Coalition	Simplified PA
Adv SB	1st ACJTwoTwenty Airstairs	Sustainable Cabin Options	my ACJ
ParkClosedures	ACJ320 Range Increase	AirbClosedtion	
MandateClosedication	1st StClosedonitor	EClosed5	
Supplier Support	OClosedy		
CAMP performance	CaClosedes		
Satair solutions	1stCloseder		
HClosedg			

9/21 actions  
closed

# ACJ Customer Advisory Board - Actions Priorities 2024-25

		Support	Outfitters & Products	Sustainability	Miscellaneous
Priorities	1	Adv SB			
	2	LUMP			
	3	Supplier Support			
	4		Cabin Obsolescence		
	5		ACJ320 Range Increase		
	6				Simplified PA
	7	Satair			
	8			SAF Coalition	
	9				Collaborative IT platform my ACJ
	10	CAMP performance			
	11		ACJTwoTwenty Airstairs		
	12			Sustainable options	

# Who we are?

---



**Jonathan  
BOUSFIELD**

Chairman - Acropolis Aviation



**Abdunnasser  
AL KHERAIF**

Alpha Star Aviation Services



**Norihiro CHISHIMA**

Universal Entertainment  
Corporation



**Darko CVIJETINOVIC**

MJet



**Major Lajos HALMI**

Hungarian Defence Forces



**Nicolas JACCARD**

GlobalJet



**Alex JIAO**

Hong Kong Jet



**Jenny LAU**

Sinojet



**Captain Themba  
McClain**

Renac



**Général  
El Hadj NIANG**

Senegal Presidential Flight



**Colonel Stefan  
SCHIPKE**

MoD GERMANY



**KM Unni**

Reliance



**Doug WILKE**

Sands Aviation



**Andrea Zanetto**

Comlux

# Sustainability

---



# 02



CORPORATE JETS



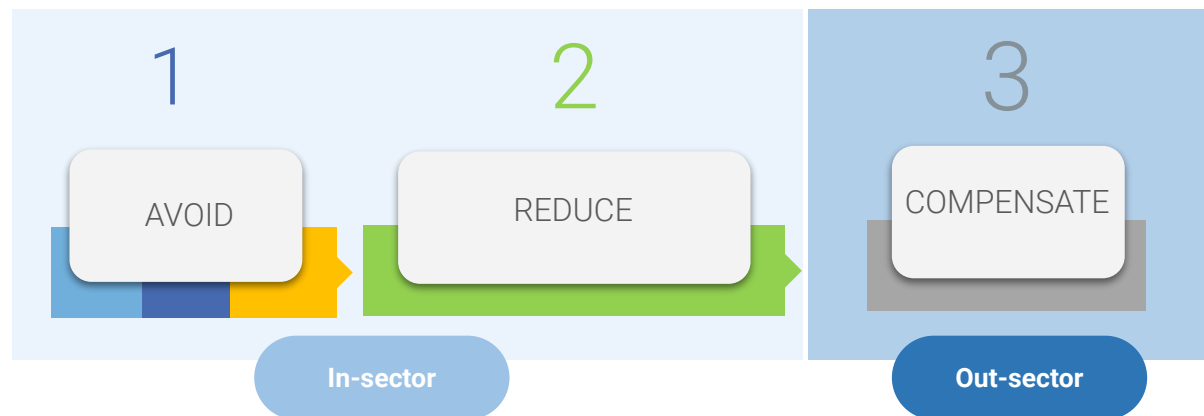
AIRBUS



# CO<sub>2</sub>



supports  
**Net Zero emissions**  
target



- Latest generation aircraft
- Disruptive technology
- Operations & Infrastructures
- Sustainable Aviation Fuels
- Offsetting

Net zero carbon  
emissions  
**by 2050**

# Aviation Sustainable Revolution

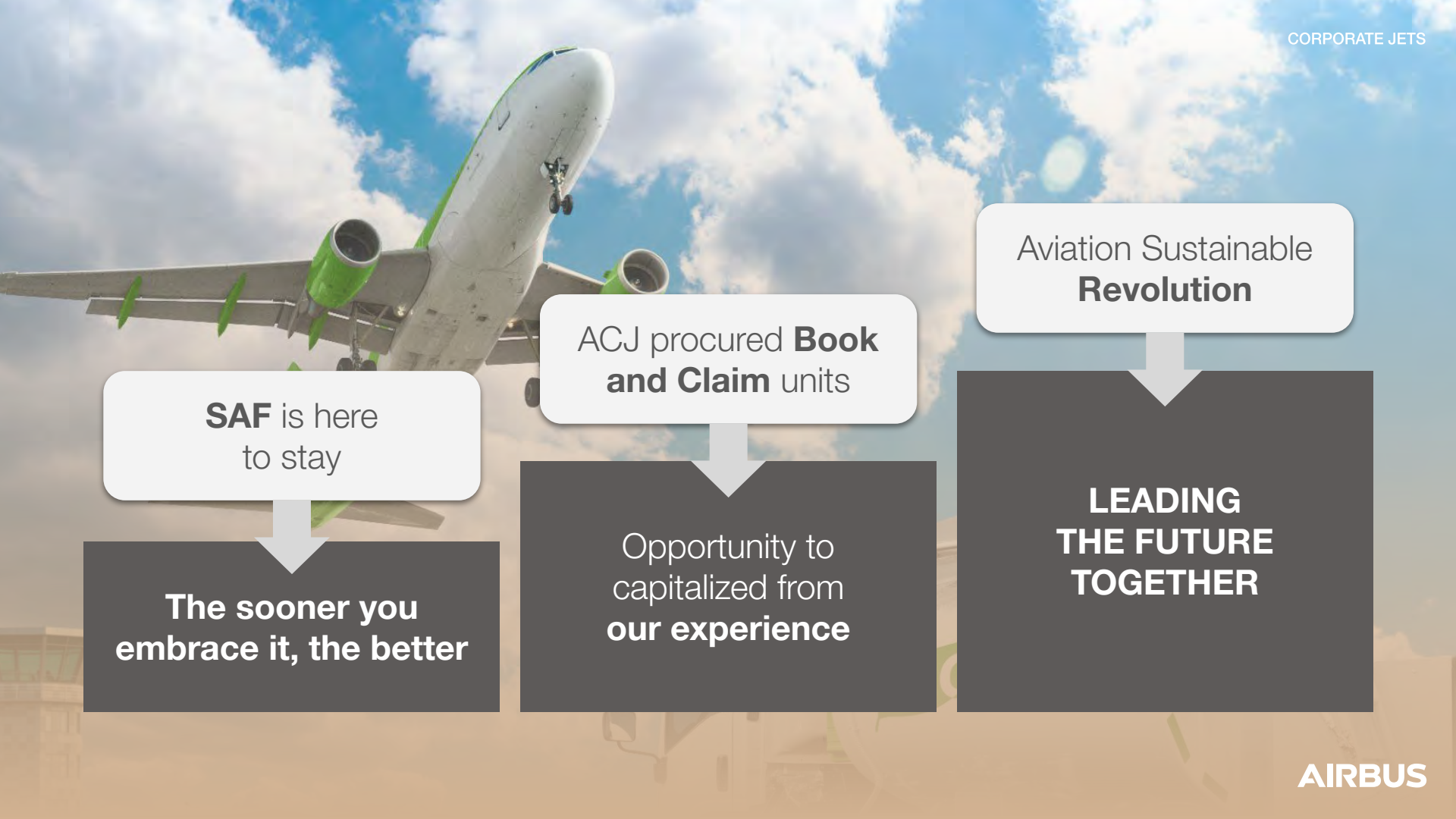
↙ **65%**

Achievable with **Sustainable Aviation Fuel (SAF)**

Target  
10%SAF  
in 2030  
—



**AIRBUS**  
has already  
done it !



**SAF** is here  
to stay

**The sooner you  
embrace it, the better**

ACJ procured **Book  
and Claim** units

Opportunity to  
capitalized from  
**our experience**

Aviation Sustainable  
**Revolution**

**LEADING  
THE FUTURE  
TOGETHER**



# Agenda

#	Topics	Speakers
Introduction	<b>Introduction</b>	Chadi SAADE
Business updates	<b>Sales update</b>	Vincent TESSIER
	<b>Programme update</b>	Vincent REYNES
	<b>Support update</b>	Regis BROUTÉE
	<b>LUMP</b>	Carmen TRIGO ROMERO Ester JARABA
	<b>CAB &amp; Sustainability</b>	Paula DAROCA ARCAS
Closing	<b>Q&amp;A</b>	Marie BELAVAL
	<b>Logistic &amp; event key information</b>	Marie BELAVAL





# QUESTIONS

Questions

# ANSWERS

Réponses



**If you have any questions, please use the Q&A functionality of the Airbus Event app.**

1. Open Airbus Event app
2. Click on Q&A
3. Select the plenary slot
4. Ask and send your questions





**Jonathan  
BOUSFIELD**

Chairman - Acropolis Aviation



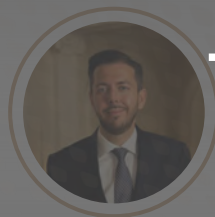
**Mr. Abdulnasser  
Al Kheraif**

Alpha Star Aviation Services



**Norihiro CHISHIMA**

Universal Entertainment  
Corporation



**Darko CVIJETINOVIC**

MJet



**Major Lajos HALMI**

Hungarian Defence Forces



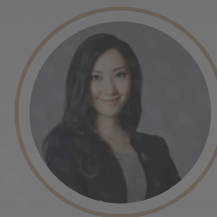
**Nicolas JACCARD**

GlobalJet



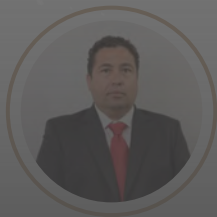
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McClain**

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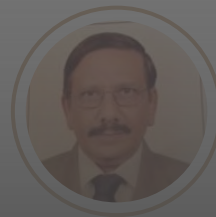
**Général  
El Hadj Niang**

Senegal Presidential Flight



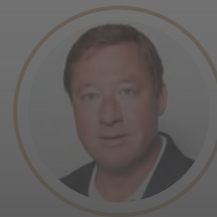
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SCHIPKE**

MoD GERMANY



**Mr KM Unni**

Reliance



**Doug WILKE**

Sands Aviation



**Andrea Zanetto**

Comlux

# THANK YOU

We sincerely thank our **Sponsors**

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**AMAC AEROSPACE**

**CAMP**



The Power of Flight



**CTT**



**JET AVIATION**  
A GENERAL DYNAMICS COMPANY



**Lufthansa Technik**



satcom direct®



**AIRBUS**

## CSIP Prize draw

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**Yuyi Yao**

VPCYB Dedicated Engineer

**TAG Aviation**

Hong Kong

# Agenda

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	<b>Logistic &amp; event key information</b>	Marie BELAVAL



# ACJ **Customer Forum 2024**

Airbus Corporate Jets

## THANK YOU

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TOULOUSE, 24-27 June

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